

SHARE THE LOVE!

By now, you probably love all things Mary Kay, and it shines through. Every time you sell a product, have a party or create a social post, you are sharing the opportunity! When you share this experience with friends, you can all have a great start with exciting rewards!

HERE'S HOW IT WORKS:

When you add a new personal team member within your first four months* of business, you can earn two Team-Building Product Bonus Bundles valued at up to a total of \$232 suggested retail price** and a \$50 Team-Building Cash Bonus when*** your new personal team member becomes a *Great Start*™-qualified† Independent Beauty Consultant. **No limits!**

KEEP THE REWARDS COMING!

After your first four months of business, you can continue to earn the \$50 Team-Building Cash Bonus for each*** new personal team member who becomes a *Great Start*™-qualified† Independent Beauty Consultant. **No limits!**



*Your first four months means the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three calendar months.

**The actual total value of the product bonus bundles earned will depend on the suggested retail value of the product bonus bundles selected and is subject to any required tax obligations. Sales tax is required on the suggested retail value of the wholesale Section 1 products included in the product bonus bundles. You will receive your product bonus bundles with your next wholesale Section 1 order placed after the product bonus bundles are earned. To receive your product bonus bundles, your wholesale Section 1 order must be placed in the month they are earned or within the following three calendar months.

***In the month your new team member's initial or cumulative \$600 or more wholesale Section 1 orders are received by the Company, you must be in active status to receive the bonus. An Independent Beauty Consultant is considered active with personal retail sales of \$225 in wholesale Section 1 products and will remain active for two months following any month with this amount in sales.

†A *Great Start*™-qualified Independent Beauty Consultant is one who has personal retail sales of \$600 or more in wholesale Section 1 products within the *Great Start*™ time frame. The wholesale order(s) to support this retail sales amount can be a single order or cumulative orders. The *Great Start*™ time frame is the month her/his Agreement is received and accepted by the Company plus the following three calendar months.

BUILD YOUR DREAM TEAM!

- Keep in touch with your recruiter or Independent Sales Director, who is a great resource for you.
- Bring a friend and earn *Great Start*™: Team-Building Rewards.
- You could earn two **FREE**** Team-Building Product Bonus Bundles valued at up to a total of \$232 suggested retail price AND a \$50 Team-Building Cash Bonus for every *Great Start*™-qualified† new personal team member.

TEAM-BUILDING PRODUCT BONUS BUNDLES

1



TimeWise® Miracle Set® Bundle, \$116

COMBINATION/OILY SET
OR NORMAL/DRY SET

3



- beach bronze
- fancy nancy
- unique mauve
- sheer illusion

Lash and Lip Bundle, \$106

- *Lash Intensity*® Mascara in Black
- *Lash Love*® Mascara in I ♥ Black
- *Mary Kay Unlimited*® Lip Gloss in Beach Bronze, Fancy Nancy, Unique Mauve, Sheer Illusion

2



Open for Business Bundle, \$108

- *TimeWise*® Microdermabrasion Plus Set
- *Clear Proof*® Deep-Cleansing Charcoal Mask
- White Tea & Citrus *Satin Lips*® Shea Sugar Scrub
- White Tea & Citrus *Satin Lips*® Shea Butter Balm

BUSINESS AT YOUR FINGERTIPS!

THESE DIGITAL HELPERS CAN TURN YOUR SMARTPHONE INTO A PORTABLE BUSINESS MANAGER. THESE HANDY RESOURCES ALLOW YOU TO SHARE BEAUTY WITH VIRTUAL EASE.



Mary Kay® Skin Analyzer App

With one scan, your customers can see what their skin needs and receive product recommendations!



Mary Kay® Mirror Me App

This virtual makeover app uses augmented reality so customers can try on color products in real time!



Mary Kay® Interactive Catalog App

You and your customers can explore *Mary Kay®* catalogs from your smart device!



Mary Kay® App

Your customers can shop Mary Kay their way with this dynamic app and all its features.

FOR MORE
DETAILS ON THE
GREAT START™
PROGRAM, VISIT
Mary Kay InTouch®.

MARY KAY®
**SHOP MY
PARTY!**

This party management tool lets you create unique party links and helps make your parties more rewarding for you and your hostesses! Visit *Mary Kay InTouch®* to get started!