## Text scripts to get appointments/follow-up

Would you be willing to donate your face to benefit a great cause? I'm currently working on a virtual Model Portfolio to benefit local Domestic Violence Shelters. I was looking thru my FB friends and

noticed your picture

As a Thank You, you would receive a FREE packet of samples and a Virtual Beauty Tips Session just for helping out. It is a good cause and we can do everything virtually—no need to leave your home. Would you be interested in helping?

#### Yes reply:

First...do you have a MK consultant? Sure hope not, I can't work with another MK consultant's client...Different MK groups work on different charity projects...I just don't want to step on anyone's toes. My next virtual Beauty Tips Session is Thursday @ 7 PM or Monday @ 2 PM, which works best for you?

### After she gets back with best time for virtual:

I just need you to do one quick thing, download this epic app that will help me put together your personalized system geared exactly to your skin's needs now—the app is free and it is Skin Analyzer by Mary Kay..take a quick selfie of your clean skin, and after the analysis is complete, submit that to me so I will have at my fingertips your exact system for the best skin possible! Be sure to send me your complete address so I can pop in mail your packet at the beginning of the week in which your appointment is scheduled. Thanks so much for helping a great cause! You're the Best!

# If they ask for more details:

I will send you a packet and walk you thru them over a zoom sesh for about 30 min. You then take a selfie and send to me to prove to me I completed the virtual facial with you -that's it! Simple

## If they have my schedule but haven't responded in 24 hrs.....

Did you find a Beauty Tips session appointment time that works for you?

I'm putting together the Pampering packets today and I wanted to make sure I made one for you too!

## Thanks so much for helping a great cause!

I will send you everything you will need and the zoom address for our appointment.

I want to also THANK YOU for keeping the appointment that you selected. You wouldn't believe how many will schedule just to receive the sample pack but do not honor the scheduled appointment to benefit the charity. So thank you in advance for keeping your appointment If you know anyone else who might be interested in helping out and would like the Sample Packet and virtual beauty tips session ....just send them the link to access my calendar! Thanks again... you're the BEST!

#### If she has a consultant.....

So happy for you that you use Mk....so sad for me that you can not be a model for me. Please contact your Consultant. She may also be working on a portfolio. Thanks so much for your quick response.

#### Not interested......

Ok...thanks for a quick response. If you change your mind or know someone that would be interested in being a model to help a great charity please send her my way.