

- Go Live.
- Hi! **My name is** (your name). And I'm **excited to be here** for the party!
- I'm going to take a moment to **tag everyone** so they can find us!
- Welcome each person as they come on...
- Here's our **Hostess with the Mostess! Thank you so much** for hosting this party with all of your friends and family!
- (Hostess), all your friends are here! **It's SPA time!** (Hostess) is **taking you to the spa!**"
- **Again, I'm** (your name), a **beauty consultant with MK** and I'm **partnering with** (hostess) to get you pampered today!
- **I live in** (City & State). **Comment below with where you are from!**

- **Who likes to win prizes??**
- Remember **all the comments** you made during the week? **I assigned** everyone a **number based** on the number of comments you made.
- (Hostess) will **select a few numbers** during the party and **whoever was assigned** that number will win a prize!
- **I like to give everyone a prize.**
- **So tonight, I want everyone to be a winner!”**

- In your **Pampering Packet** everyone should have gotten a **Hashtag Game Board**. If you didn't get one, you can just **draw it on a piece** of paper and still play!
- You got some **samples**. You may need some scissors to make opening them easier.
- And also **pull out the catalog**. It's **the Look book**. I like to call it the **MK Wish Book**.
- Remember when you were a little girl and you used to get the **Christmas Wish Book**? Remember laying on your bed going through that catalog circling all the toys you wanted?
- You'll want to do that with your catalog. **Circle everything** you wish for!
- OK...where are you right now? Did you **lock yourself in your bathroom**? Or do you have a **bowl of water**?
- Is anyone **drinking anything fun** out there?

(Show Tic Tac Toe Game Board)

- Pull out that **little game board** that came in your packet.
- There are **9 spots** around that board. Your mission is to **fill up all 9 spots** during the party with products that you really like.
- What **products will you love?** What products would you love to have for **free?** Or even at **1/2 price?**
- Maybe we **will try them tonight**, or maybe they are ones I will **talk about**, or maybe they will be ones you find in the catalog.
- By **filling all 9 spots** on the board, you will win a **prize!** And we **love prizes!!** And everyone can get one by filling this out!

OK, we are ready to get started...

I have eye makeup on, so I'm going to start by using **Oil Free Eye Makeup Remover**.

(Show the two layers)
Shake it before using.



Let's get started!

(hold up Miracle Set strip)

- If you have any questions, please **comment**. I can't see you, but I can read you! If I miss a question, I will go back through and answer.
- This is the **skin care system** we will be using tonight. It's the **Miracle Set 3D**.
- But we will only be using **3 of the 4 products** in this strip tonight.
- You will get more than one use out of this packet, save it so you can do it again tomorrow and use **the day cream** tomorrow morning!
- We'll be using the **Cleanser**, the **Night (or Day) Cream**, and the **Eye Cream. Tomorrow**, you'll use the Cleanser, the Day Cream, and the Eye Cream.

- This little sample I call **Peppermint Patty** for your face!
- It's really our **Charcoal Mask**.
- We are going to give ourselves a **mask treatment**.
- First thing you want to do is **separate the packets**.
- And **open up the cleanser** packet.
- What I love about these samples is **there's enough for tonight**, for tomorrow **morning**, and probably for **tomorrow night**, too!
- Your face can then get the **full effect!**
- Get your face wet and apply the cleanser.

Show Miracle Set in bag

Page: _____ For early to moderate signs of aging.

TIMEWISE MIRACLE SET 3D[®]

It's called 3D because it...

#1 Defends against free radicals that age your skin.

DELAY #2 Delays the look of premature aging.

DEL #3 Delivers visible improvement of fine lines and wrinkles in just 4 weeks



Add water to face. (Skinvigorate Brush) Pg. _____

TIMEWISE AGE MINIMIZE 3D

4-IN-1 CLEANSER

SKINVIGORATE SONIC™ SKIN CARE SYSTEM •

It's called 4 in 1
Cleanser
because it does
4 things:

- It Cleanses
- Exfoliates
- Tightens
- And brightens
all in one

- Mirrors the movement of a **bumblebee** which distributes pollen at **sonic speed** (flaps wings at 130 x/sec) without injuring the flower petals.
- Our brush has *20,000 micro-bristles* that oscillates at **200 times per second!**
- Have you ever forgotten your toothbrush? Had to use your **finger**? At home you use a **regular toothbrush** (like using a **washcloth** on your face). This brush is like using an electric **toothbrush** on your teeth! Your **face is squeaky clean!**
- Removes **four times more dirt, oil, impurities, makeup and pollutants** than hand-cleansing alone.
- Has **three speeds**
- It's **rechargeable, waterproof**

Remove: Wet Washcloth - How does your face feel? I love cleansing my face! The cleanser **smells so good** and makes my face **feel so fresh!**

Pg. _____

Multi-masking: Moisture Renewing Gel Mask

Charcoal Mask



- Now we are going to do an exciting spa treatment. **Charcoal mask! Peppermint Patty for your face.**
- **Open the packet and smell it!**
- I smell **peppermint, rosemary, honeysuckle, & navy bean** extract.
- I'm using our **Mask applicator** to apply. Keeps my fingers clean!
- This is **triple-activated charcoal** that acts like a **magnet to detox** your pores and **suck out** all the **dirt, grime, oils, toxins, & gunk** from your pores.
- Smooth it on your face avoiding the eye area.
- Good for all skin types.
- Good for all ages.

Continue to next page

- “Ok girls!
- This mask is going to be on **10 minutes** (can leave it on for up to 20 min) so here is **where you can win a prize!**
- While the mask is on, I want you to take a **selfie and be creative.**
- Add a filter to it, grab a kid or husband, be original. Make it a fun picture.
- When the party is over, my husband will choose the **best selfie!**
- OK, **hurry and take** your selfie and post it in this group! And then **come back** because I have more to share!”
- I’ll give you **one minute** to take your selfie and then I’m going to **keep sharing** some more products!

- This is one of my favorite products - **Botox in a Bottle!**
- **Revealing Radiance Facial Peel:** Pg _____,
- When you put it on, it instantly goes to work and takes off the **first layer of dead** skin cells, and then **goes down 3 layers deep** looking for **dead cells** to remove!
- In order for you to generate young beautiful healthy skin, you have to get **rid of the dead skin cells. Taking off dead cells speeds up cell renewal!**
- It's going to help you **look younger!** (Cell renewal slows down beginning at age 20. Every year it slows down by 1%.)
- Formulated with **glycolic acid** and an **exclusive blend of calming botanical extracts**, it's **gentle enough** to use **twice a week!**
- You'll see **smoother skin**, and **fine lines and wrinkles look reduced.**
- I love it so much **it's a PARTY SPECIAL: \$10 off!!**



Write it on your
game board! \$10 off!

Step 1 of Microdermabrasion Refine

Pg. _____



- The next product is one that women **go to a spa and spend lots of money** for!
- And that's our **Microdermabrasion Set!** (Show set)
- Where **Facial Peel** was a **chemical exfoliator**, Microdermabrasion is a **physical exfoliator**.
- **In your order**, if you decide not to treat yourself to this, I'll **give you a treatment!** Yes! In your order, I'll include a treatment of microdermabrasion **so you can try it!**
- It has little **polishing crystals** that you buff your skin with.
- You are polishing off **dead & dry skin cells** and **revealing** healthy-looking skin.
- It will make your skin feel as **soft as a baby's bottom!** And it **cleans out your pores**.
- The **ingredients are the same** used by dermatologists and med spas.
- It can be used 2-3 times per week.
- I use it in the **shower**. And, it has a **twin sister!**

The Microdermabrasion Pore Minimizer - Step 2

- Significantly **minimizes size** of your pores.
- **Comforts skin stressed** by the exfoliation and **reduces** the appearance of **redness**.
- You only **use the Step 1** to polish your skin **2 - 3 times** per week, but you can **use this step every day**, morning and night, if you have large pores.
- Your pores are going to look amazing.
- I can't give you **\$10 off the facial peel** without also giving you **\$10 off** the Microdermabrasion Set! Every girl's got to have it!
- So...another **PARTY SPECIAL! \$10 off!**



If you think you'd like it, write it on your game board! \$10 off!

- And you know, **every girl's got to have the Cleansing Brush.**
- This brush has a **removeable head.**
- You can buy an **attachment** that is this **massage head.**
- When you put your **serums on**, like the Pore Minimizer, you can **massage it in on your face** and your neck and you're like **in heaven.** It increases circulation and relieves tension - like tension headaches.
- The **Cleansing Brush** is such a **must have**, that you'll get it for **\$10 off!**
- Yes, another **PARTY SPECIAL! \$10 off** the Cleansing Brush!
- I'm doing this because of (Hostess)! She's such a wonderful hostess!



- One of our newer products and one that you'll love is our **Hydrogel Eye Patches!!**
- You can keep them in the fridge! They are your secret weapon!
- I call them "**Cappuccino for your eyes!**"
- It's like a cup of coffee for your eyes!
- **They perk up tired eyes** with these little **smile-shaped gel eye patches**. (Show inside the jar)
- Look at those pink **little rose petals**.
- If you have **bags under your eyes** in the morning, you'll love **these**.
- Get yourself a **cup of coffee**, and put these **under each eye for 20 minutes**.
- It **de-puffs** and **de-stresses** and **hydrates** your undereye!
- It helps with **undereye bags**, and it **cools and soothes!**
- **It's a PARTY SPECIAL - \$10 off!**
- Use **2-3 times** per week! There's **30 pair** in the jar (60 total)



- Let's have a **drawing for our first prize!** (Hostess), give me a number between 1 - 56. Each of you who have commented have been **assigned a number based** on the number of comments.
- **Congratulations (winner)!!** I'll pop your **prize in the mail along** with **your order!** You're going to love it!
- Don't worry, we will have some **more prizes.** And don't forget our **Selfie Contest!** Take a selfie in your charcoal mask!
- If you're **ready to remove mask** with warm water and wash cloth, you can.
- If you want to **keep it on a little longer,** go for it. You can leave this on **for 20 minutes.**
- Let me tell you a few more **secrets about the Charcoal Mask.** It detoxes! So, you can use it on your **feet and detox** them. You can **detox your arm pits!**
- I have one more **party special** and then we will take our face off. It's so awesome!

TimeWise Targeted-Action Toning Lotion pg. _____

- We've been doing head-up tonight, doing our face. But we have **an entire body** that we need **to take care of**.
- Skin **all over** needs **anti-aging!** From top to bottom!
- We have this incredible lotion that I call **anti-jiggle lotion!**
- **Anywhere you jiggle**, this body lotion is for you!
- **Boobs, arms, butt, legs.** Anywhere you jiggle!
- It **tones, firms, tightens.**
- Moisturizes for **24 hours!**
- **Party Special—\$10 off!**
- Comment if you have your charcoal mask off and you feel amazing!



- **(Wilson - Remove my mask).** (Washcloth across face/ makes a Wilson face/Castaway - imprint on your washcloth)
- Your skin **pores are thanking you** for getting that **junk and gunk out.**
- I have a **nickname** for the Charcoal Mask... **Peppermint Patty for your face.** Why do I call it Peppermint Patty?
- Take your **Look book** and **fan yourself...** **“Ohhh, a cool breeze running through my hair.”**
- **I just had the best facial!**
- **It’s like my face just ate a peppermint patty - but with no calories!**

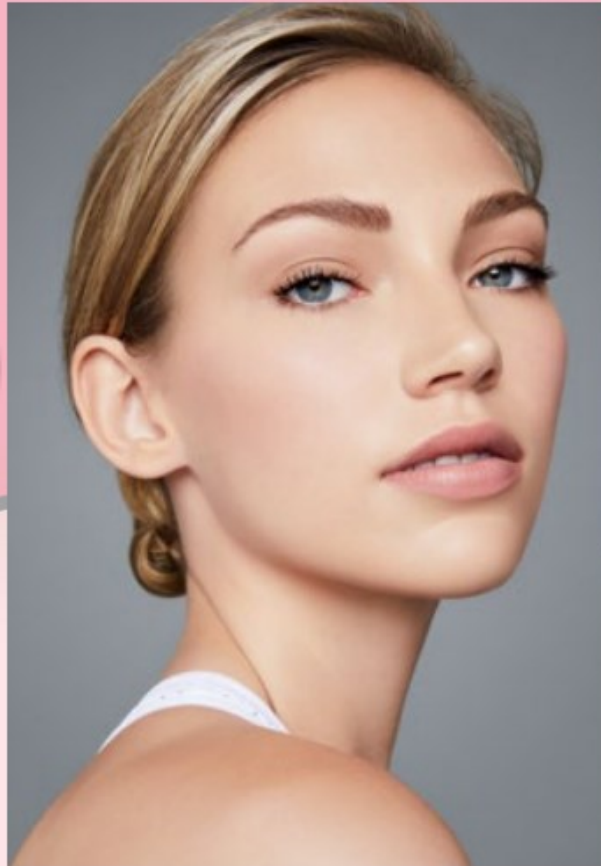
- Now we're going to **talk about our day creams, our night creams, our eyes.**
- While our **faces are drying**, I'm going to show you another product.
- **Speaking of Botox...**the next product is like a **Shot of Botox!**
- It's called TimeWise Volu-Firm **Deep Wrinkle Filler**. It's part of our **TimeWise Repair line** of products.
- We are **sampling the 3D** skin care line for **early to moderate** signs of aging, but the **Repair line** is for **advanced signs** of aging.
- Let me show you this product. We get these little lines and we can fill them in with this! (apply to half forehead)
- It immediately **fills in deep wrinkles.**
- And helps **improve the appearance** of deep wrinkles over time.
- Be sure to use a **sunscreen** during the day over the Deep Wrinkle Filler because it has **retinol** in it.
- **See...**can you see how it looks better than the other side?



GET DAILY **PROTECTION** AND NIGHT TIME **RENEWAL.**



TIMEWISE®
AGE MINIMIZE 3D®
**DAY CREAM SPF 30 BROAD
SPECTRUM SUNSCREEN***



- Apply Night Cream.
- Your body repairs itself at night.
- This cream has encapsulated resveratrol, plus Japanese apricot extract, to help minimize signs of aging.

The day cream comes in both an spf 30 or non-spf formula. I recommend spf.

How does your face feel?

TIMEWISE AGE MINIMIZE 3D[®] EYE CREAM

3D Eye Cream

- It's **anti-aging** to **prevent fine lines and wrinkles**.
- It has **anti-oxidants**
- It's **light and airy**.
- It **feels really good**.
- It's a great **first eye cream** and **comes in the 3D Set**



- Now I want to show you the **world's greatest eye cream**.
- Do you have some **advanced wrinkles** around your eyes? **Puffy eyes? Look tired?**
- TW Repair **Eye Renewal Cream** It does everything that the 3D eye cream does, but it also targets...
- **Wrinkles, dark circles, puffiness.**
- Metal ball on applicator.

Let's just review of the Miracle Set 3D

- First, we cleansed our faces.
- Then, we applied the night cream.
- And then the eye cream! Very simple!
- Tomorrow morning, you'll just repeat the process.
- Cleanse
- DAY CREAM - with spf 30 or without
- Eye Cream
- I have a cleanser in my shower, and one at my bathroom sink.
- Individually, this set costs _____. As a set, it costs _____.



- OK! How does your face feel?
- Take a moment and comment on how your face feels.
- Is it soft? Smooth? Hydrated?
- Which product did you like the best?
- OK...have you been filling out your game board throughout the party?
- Did you find at least 9 products you liked that you wrote down on your game board?

- The **3D Miracle Set** is awesome! It's to help **prevent signs of aging** and to **help repair early to moderate signs of aging**.
- **BUT...**if you have **more than** early signs of aging...**more like advanced** signs of aging, you'll want the **Repair Set**.
- Maybe you've got **sun damage**, **brown spots** on your face, **deep wrinkles**.
- It comes in this pretty little box. I call this **Botox in a Box!**
- It has a **Lifting Serum** as well as a foaming cleanser, day & night creams, and the world's greatest eye cream!
- We **start to age right below our noses** where we get **saggy** and **baggy**. So the **Lifting Serum lifts us up**.
- The **Night Cream** has **encapsulated retinol** in it. Great skin care!
- Time to give away **another prize**. (Hostess) give me another number! ...the winner is....
- Let's do another number! (Hostess) choose another number!
- Now I want **everyone to be a winner!**

- In a minute I'm going to **ask you 3 questions**. And don't worry! I'm going to give you the answers!
- When you **turn this game board** in to me tonight, **you'll win a prize!** Just snap a picture and private message it to me.
- And I'll **reply back** to you with what your **prize is**.

- **OK...Question #1— Would you like to be my customer?** If you already have another MK consultant who serves you well, of course, go back to her! **But if not, I'd love to tell you why you'd love to have ME be your MK girl!**
 - **First**, If I'm your consultant, you'll be invited into my **private MK VIP customer group** on Facebook, where you'll get all my tips, tricks, steals and deals.
 - I'll also **add you to my mailing list** and you'll receive the catalog every three months. We call it the **Look book**.

- **Second**, you get **100% money-back guarantee**, from MK, for anything you purchase. So, if you purchase something tonight and you don't feel it is working for you, you can return it or exchange it for something else.
- **Third**, you get a **birthday discount from me**. I celebrate your birthday!
- **Fourth**, I always give you **FREE** prime shipping! I pay your shipping and you'll get your products in your mailbox in 3-4 days! If you're local, I will drop it off!
- So, if you would like to be my customer, just **write yes** on question one or, **if you already have a beauty consultant**, just say you have a consultant.
- **However**, you can **still purchase all the things** you fell in love with tonight to **help your hostess** get products **for free!** So **thank you** so much for **supporting her party!**

- **Question #2 - FREE or ME**
- **Free** means you, too, **would like to be a hostess** like (Hostess) was tonight.
- So let me **tell you what you'll get** for having a party.
 - First, you get a **\$100 right off the bat!**
 - (Hostess) gets **\$100 in free product** whether **you showed up tonight or not!** Sometimes we worry if anyone will show up! But you did!
 - She's also going to earn **10% of all the sales** in free product!
 - So all those products you loved, the skin care, the jiggle lotion, the eye patches! The necessities of life, she's going to get **10% of your purchases.**
 - And, it **gets even better!** Have you had fun? You might be thinking, "Yeah! I did! I want to do this again!"
 - If you decide to **circle FREE** and book a party with me, (Hostess) will get **\$25 in free products** for **every friend** who books.
 - If **two of you book**, she gets **\$50 free**. If **4 of you book**, she gets **\$100!**

- Right now, I have this **quarterly High Hostess Contest** going on.
- Let me tell you what (Hostess) is in the running for.
- I **give away a gift card** to a spa.
- Do you think (Hostess) **deserves to go** to the spa?
- Every quarter, my **top hostess** with the **most hostess credit**, from holding her party, from the sales she gets, and from the new bookings that were booked, **that high hostess** gets to go **to the spa**.
- My **highest party right now** is just under _____ in hostess credit. So, we have to get (Hostess) to the spa!
- So, **how can you help?**
- You can **purchase something** that you've fallen in love with.
- You can **book a party**. If you know you'd like to book a party, **just comment** below the word FREE.
- And that's how we can get (Hostess) to the spa.
- So, if you'd like to **have a party of your own**, just **circle FREE** on your game board. Or, if not, just **circle ME** and that means I'm not the party girl and I'm fine with not getting hostess credit. **And that's OK!**

- **Question #3** - You are probably wondering why I'm so happy!
- It's because MK has brought so much joy into my life.
- **Before I started MK I was...**
- **I joined MK because...**
- **I'm still in MK because...**the friends, getting the product at 1/2 price, and I can work from home when I want!
- We can **start MK** right now for **just \$30!**
- I never twist someone's arm to do MK, but I would **almost twist their arm** to have them **get the facts.**
- You might just want to be a **Savvy Shopper** who gets her products at 1/2 off for the rest of your life, or you might want to **grow a business** with an executive income and earn free cars!
- So, if you'd like to know more, circle **YES**. If not, circle **NO**.

I want to **thank (Hostess) for inviting you** all tonight! **Thank you all** so much for joining us! **(Hostess), thank you so much** for being a **wonderful hostess**. I appreciate you so much and **I can tell your friends and family love you!**

I just have **one more thing** to do and that's explaining **how they can order**.

- You can go to **my website**. It's on my business card I sent you. And I'll **post it** as soon as I get off and you can shop there. But, **if you do**, be sure to **register** so you get the **free shipping**. If you check out **as a guest**, it won't allow me to **wave the shipping**. That's really important.
- I'll be **posting party specials**, too, as a reminder.
- You can also **just message me in Facebook Messenger** and **tell me** what you want to order. That might be the easiest.
- I take **Venmo, Paypal** or you can **pay by credit card** from an invoice I email you.

- We'll close the party in a couple of days. That will give you a couple days to check things out.
- So let me **recap**:
 - In the 9 squares**, put a product that you were impressed with, or ones you'd love to maybe buy, or maybe get for free or maybe at 1/2 price.
 - And then **answer all three questions**.
 - #1 - Would you like to be my customer, if you don't already have a beauty consultant?
 - #2 - FREE, because you want some free stuff, or Me
 - #3 - YES, I want to hear more, so just give me the facts or NO, thank you.
- Don't forget to post your selfie for the **Charcoal Mask Selfie Contest**. My husband will judge the best selfie on the day we close the party out.
- **Snap a picture** and private message me your **game board** in the next 30 minutes, so that I can reply with your prize. **Everyone** will be a **winner** with that! I hope you **had fun!** Bye!!