

WHY DO WE *love* LEADERSHIP?

- We get to make a significant role in the lives of women and their families.
- We get to mentor women, help them discover their God-given strengths and recognize that they are enough!
- We get to earn more diamonds, trips and prizes.
- We earn Director level cars – like the prestigious PINK Cadillac, with additional perks.
- We attend exclusive leadership meetings and conferences.
- We earn additional bonuses.
- We get the scoop on new products and promotions before everyone else.
- We get early ordering privileges on new product launches every quarter.
- We have an uncommon sisterhood that is unparalleled to any other group of women.
- We make stronger, life-long friendships with each other that allow our families to do life together.
- We make more \$\$\$

How much *more* could you be getting out of your business?

What could an *increase in income* do for your family?

We are looking for visionary leaders who have the *desire* to create a greater *quality of life* for their family and the families of the women they lead. Leaders who feel called to *support* women in discovering the *greatness* that is already inside of them.

When we go after our dreams, we give other's permission to go after theirs. Playing small, serves no one.

The following is a scenario of the exact same activity and income between a Consultant and a Director:

You started the calendar month with no personal team members. During that month you recruited 5 new, qualified team members, achieving \$9,600 in production. Check out how much money this would net you as an Independent Beauty Consultant vs. as a Director.

Consultant		
ACTIVITY		CHECK
Recruit 5 Qualified Team Member 1 - \$3,600 Team Member 2 - \$2,400 Team Member 3 - \$1,800 Team Member 4 - \$1,200 Team Member 5 - \$600	\$50 Bonus/Qualified Recruit	\$250
Team Wholesale of \$9,600	13% Personal Team Commission	\$1,248
Personal Wholesale Order of \$600	0% Commission	0
Unit Development Bonus		0
TOTAL		\$1,348

This does not include the Consultant's 50% commission from their sales that month.

Director		
ACTIVITY		CHECK
Recruit 5 Qualified Team Member 1 - \$3,600 Team Member 2 - \$2,400 Team Member 3 - \$1,800 Team Member 4 - \$1,200 Team Member 5 - \$600	\$100 Bonus/Qualified Personal Recruit (starting with 1, with no max.)	\$500
Team Wholesale of \$9,600	13% Personal Team Commission when placing your own Personal \$600 Wholesale	\$1,248
Unit Commission from the \$9,600 \$600 Personal Order (total production \$10,200)	Extra 23% Commission on entire Unit Production (including your own personal production)	\$2,346
Unit Development Bonus	\$100 Bonus/Qualified Unit Recruit (starting at 4, up to 10 max.)	\$500
TOTAL		\$4,594

This example only reflects the commission made on the Director's 5 Personal Qualified Recruits. It does not include the commission made on the rest of their Unit, or their sales.

For the same amount of effort, where would you rather be?

