

# NEW CONSULTANT **GREAT Start** PROGRAM

## Overview

Amazing amounts of Free Retail Product and Cash Bonuses are available to New Consultants during their Qualifying time period. Your Qualifying time period consists of your first four months. **Qualifying Time period = the month your Independent Beauty consultant Agreement is received and accepted by Mary Kay and the following three Calendar months.**

### The Great Starts Program is divided into 3 Parts:

**Part 1** - Place your 1st order of \$600 wholesale or higher to receive \$333 - \$1,158 in Free Retail Product. Maximum Free Product options available if order is placed within your first 15 days.

**Part 2.** - Keep Selling! Continue to build your Customer base and place wholesale orders to receive additional Free Products for each accumulation of wholesale orders that equal \$600. Maximum Free Product available under Part 2 is \$660 Free Retail Products.

**Part 3** - Team Build! Add New Qualified Team Members during your Qualifying time period and receive additional Free Product Bundles and Cash Bonuses. Whether you add 1 New Qualified Team Member to receive up to \$220 retail in Free Product Bundles, plus a \$50 Cash Bonus . . . or 10+ New Qualified Team Members to receive up to \$2,200 retail in Free Product Bundles plus multiple Cash Bonuses, the sky is the limit! There is NO LIMIT to the amount of Free Products and Cash Bonuses that can be earned during your Qualifying Time period under the Part 3 section of the Great Starts Program.

***New Consultant Motto "If it's Free...It's for Me!"***