

## Part 3

### Share the Fun!

You're having fun in your Mary Kay business. You probably already know someone who would love to share this experience with you, don't you? Great news! When you and a friend go on this journey together, you can both have a Great Start with profitable rewards!

#### How It Works!

When you build your team during your qualifying time period you can earn BIG REWARDS for sharing the Mary Kay Opportunity. For each NEW Great Starts Qualified Team Member that you add, you will receive **2 FREE Essential Product Bonuses** valued to to \$220 in FREE retail product, PLUS a \$50 CASH BONUS and monthly Team Commissions based on wholesale orders placed!

#### Example:

- 1 NEW Q. Team Member = \$220 Free Retail Product plus \$50 CASH
- 2 NEW Q. Team Members = \$440 Free Retail Product plus \$100 CASH = Starter Kit \$ returned
- 3 NEW Q. Team Members = \$660 Free Retail Product plus \$150 CASH plus \$100 CASH for promoting yourself to NEW Red Jacket Status ! Total CASH Bonuses = \$250!
- 5 New Q. Team Members = \$1100 Free Retail Product plus \$350 CASH!
- 10 New Q. Team Members = \$2200 Free Retail Product plus \$600 CASH!

NOTE: Team Building FREE Bonuses are *unlimited* during your Great Starts Qualifying time period. Example does not include additional \$\$\$ earned from your monthly 4%, 9%, or 13% Team Commission Check. Example does not include advancement opportunities to earn the use of the MK Career Car and/or promotion to D.I.Q. or Independent Sales Director Status.

### Essential Product Bonus Bundles

= **100%**  
**PROFIT!**



1



TimeWise® *Miracle Set 3D™* Bundle, \$110

2



Skin Care Solutions Bundle, \$95

3



Open for Business Bundle, \$103

4



TimeWise® Liquid Foundation Bundle, \$106

5



Lash and Lip Bundle, \$93