How BOLD are YOU when you close the table at your skin care classes... once you explain your set sheet and turn over to the starter kit information...

".... I know you probably came here today never thinking about a Mary Kay business for yourself.... but maybe you heard something today that caused you to think a new thought about what a Mary Kay business could be for you. Maybe you need to make a little extra money. Maybe because you have more month than money. Or you have credit card debt you need to get paid. Or maybe student loans are taking over your life. Maybe you're saving for your first home. Or a dream vacation. Maybe you simply need to be in a positive environment. Or meet some new fun girlfriends. Or maybe you need a new beginning like my National Sales Director did when she traded in her 6 figure corporate income for her big dream in Mary Kay. Whatever YOUR reason.. what I want you to know is I am growing the next Pink Cadillac team in Mary Kay right here in this area. And I'm looking for women who have a giant on the inside waiting to get out I'm looking for women who are more afraid of missing opportunities than making mistakes. Women who are more afraid of lifelong regrets than temporary failures. Women who dare to dream the impossible dream and dare to attempt it with me! If ANYTHING I just said is YOU... and you like how your skin feels right now... I encourage you to buy a starter kit instead of a miracle set and open the door to the possibilities of a Mary Kay business. It comes with 0% commitment and 100% opportunity for whatever YOU desire. And if that IS you and you decide to order your Starter Kit today I have an amazing gift for you just for being a woman who can make a decision and not over think it. If that is YOU we can talk about it at your individual close. Okay Susie how about grabbing your profile card and come with me!" (begin individual closes)