

SHARE A BIT ABOUT YOURSELF

Name _____ Birthday _____

Phone _____ Anniversary _____

Email _____

Address _____

City _____ State _____ Zip _____

Skin Tone *Ivory (light)* *Beige (medium)* *Bronze (dark)* Age Range 20's 30's 40's 50's 60+

Which foundation coverage do you prefer? *Light* *Medium* *Full* *None*

What's one thing you would change about your skin? _____

What products are you currently most interested in? _____

FABULOUS FRIENDS GAME

WHO IS A LEADER?

1 _____

2 _____

3 _____

4 _____

5 _____

WHO IS A MAKE IT HAPPEN WOMEN?

1 _____

2 _____

3 _____

4 _____

5 _____

WHO IS A DECISION MAKER?

1 _____

2 _____

3 _____

4 _____

5 _____

WHO TRULY LOVES PEOPLE?

1 _____

2 _____

3 _____

4 _____

5 _____

IT'S TIME TO PARTY!

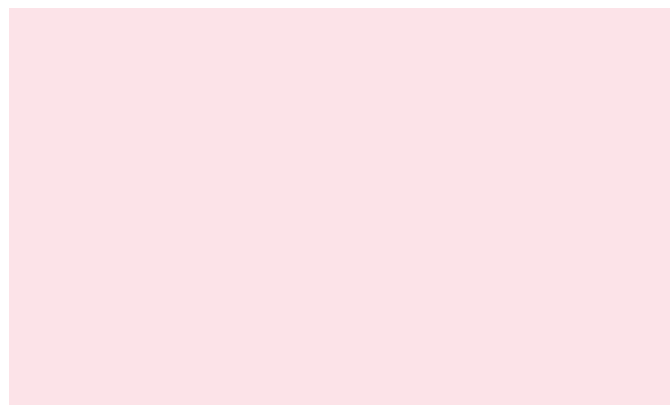
Be a hostess and party the Mary Kay way! Choose the hostess plan that you like the best, invite some girlfriends over and we'll party! Everyone has fun and goes home with products they love and you get your favorites for FREE!

WHAT CAN BE BETTER THAN THAT?

OPTION ONE

TOTAL PARTY SALES	10% OF PARTY SALES WITH 0 BOOKINGS	15% OF PARTY SALES WITH 1 BOOKING	20% OF PARTY SALES WITH 2 BOOKINGS
\$500	\$50	\$75	\$100
\$400	\$40	\$60	\$80
\$300	\$30	\$45	\$60
\$200	\$20	\$30	\$40

OPTION TWO



DISCOVER WHAT YOU LOVE!

What set would you love to take home today? _____

At your follow-up appointment do you want to focus on glamour or skin care supplements?

Share your follow-up appointment with... Just me 1-2 friends 3+ friends

At your follow-up appointment you can qualify for FREE products! What would you love to receive?

When you help me with a business opportunity sharing appointment you earn a coupon for 50% OFF any item of your choice! Can you please help me practice?

- YES! I was interested in getting more information anyway! :)
- OK, I'm not interested, but I want to help you reach your goal.
- No thank you, I just don't want to help with this part.

What is your level of interest in starting your own Mary Kay business? Sorry, 5 doesn't count! :)

1 2 3 4 ~~5~~ 6 7 8 9 10