Inspect What You Expect by NSD Tammy Crayk

When you are not recruiting **1 out of 5** use this exercise to determine why! A **STRONG** interview prospect will have AT LEAST 5 of the 8 Qualities listed below. Have you done your part? Follow up within 24 - 48 hours of sharing the opportunity!

Prospect's Name *Highlight the people you recruited	Married	Age 24+	Passionate & Proud of Achievements	Pays Mortgage or Owns a Home	Can Pay for Starter Kit TODAY!	Owns a Car	LOVES our products	Pride in Personal Appearance	24-48 Hour Followup