

When approaching A business to set out a FACIAL BAG OR BOWL!!- The Brittany Kaps way

Have 5-10 bags with you ready to go Along with entry forms and the business card holder you put the entry forms in and a pen attached to the bag with a pretty ribbon or string!!

I tend to really just jump in my car looking very professional and ready to hit up multiple places at once and I find a great strip mall and attempt all the business's in that strip mall that I think might be a great place to leave my bag!

PLEASE REMEMBER you may ask 10 places and only get a few that say YES It's all in the NUMBERS!! 😊

Where is a great place to ask (NON- Corporate or NON-Franchise places)

- Nail salons**
- hair salons that don't do facials or sell face products**
- Boutiques**
- Optometrist**
- OBGYN**
- Yogurt shops**
- dry cleaning**
- Insurance places**
- Car washes that require you to get out of your car & wait inside**
- Sandwich places**

LOTS OF OTHER GREAT PLACES JUST THINK 😊 and MOST IMPORTANTLY HAVE FUN!!!!

I always have my facial bag or bowl ready and with me when I approach a business and ask if I can put it in there store.....

WHAT TO SAY....

**Approach employeeHi is there a manager avail ?
If there is no manager avail ill go over it with the employee and sometimes they give the OK and sometimes they cant so I ask when the manager will be back so I can ask them 😊**

“Hi my name is Brittany and I’m a local business owner in the area and I would love to find out where would be a great place for me to put this, giving your customers a chance to enter to WIN a free Facials and gift certificate? I then show her/him the bag and smile 😊”

I don’t ask if its ok, I don’t say anything more than this, if you say to much it gets complicated and I just love keeping it SIMPLE!!!

A lot of business’s have a fun corner or section in there business they allow people to display business cards so they may already have something set up if not they will help you find a place 😊 I then if they say yes that’s fine and we put it somewhere I then ask them what products they love and run out to my car and grab a goodie bag for them with a free lip gloss or mascara or something for there wife if it’s a man! Showing my appreciation and let them know that you will be back in a week to gather the entries and have another goodie for her and how much you appreciate her allowing you to have it there 😊 I want to butter them up so I can leave it there as long as I want !!! (So yes offer free stuff to them WHY? ITS FREEEEEEEEEE LEADS, they don’t

have to help you but they will when they know there's something in it for them)

**HAVE FUNNNNNNNNN!!!! Text or call me with any questions !!!
Also call me to practice before you approach a business so we
can Role play and I can help you IF you like 😊**