

Team-Building Layering Chart

Use the chart below to track the different ways you layer your customers with service and team-building information. Remember, not all customers respond to the same approach.

God, bring these women into my life and business & give me the courage to ask them!

- * Love God
- * Strong Work Ethic
- * Entrepreneurial Spirit
- * Energetic

- * Mentally Healthy
- * Emotionally Stable
- * Technologically Savvy
- * Ethnically Diverse

- * Different Geographic Areas
- * Large Circles of Influence
- * Fun

NAME	TRIED PRODUCT	BEEN A HOSTESS	LISTENED TO LINE/ 3-WAY CALL/ WATCHED VIDEO	HAS A SHARING PACKET	ATTENDED MEETING/ GUEST EVENT	IS A PREFERRED HOSTESS	GIVEN ANSWER
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