FRANK

Contact List

Create a name list with the help of FRANK. Creating a list of contacts will help you get your business started. As your business grows, add new names and continue to use it to build your business.

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Friends	Relatives	Acquaintances	Neighbors	Kids
Grammar School	• Parents	Doctor/dentist	• Present	• Girl Scouts
High School	• In-laws	Bank employeesWait staff	• Past	Cub Scouts
CollegeBusiness	 Grandparents Siblings		• Parents of neighbors	Nursery school parents
BusinessPast employment	 Siblings Aunts/Uncles	 Delivery staff Postal employees	Friends of	parents • Teachers
 Religious	 Aunts/Oncies Cousins	Hair dresser	neighbors	• PTA groups
organizations	 Relatives' friends 	Child care	• Relatives of	 School bus driver
• Social organizations	 Godparents 	Health club	neighbors	Athletic coaches
		Real estate		 Crossing guards
		• Insurance		 Activities: dancing,
		 Grocery store 		piano, sports