PHONE

Searching for... Woman with a baby stroller Woman expecting a baby Woman wearing red shoes Woman wearing big earrings Woman wearing black clothing Woman with red hair Woman in a department store Woman in the grocery store Woman who works as a clerk Woman with freckles Woman wearing a suit Woman wearing jeans Woman wearing black Woman with long fingernails Woman wearing high heels Woman wearing glasses Woman with bronze skin

Woman wearing a dress Woman with a dog

Woman who is a neighbor

Woman wearing a uniform

Woman in your office

Woman from church

Woman who is a grandmother

Woman who is a relative

Woman who is a server

Woman who has ivory skin

Woman wearing yellow

Woman at the post office

Woman with blonde hair

Woman with dark hair

Woman with a child

Woman who has short hair

Woman with long hair

Woman wearing tennis shoes

Woman with curly hair

Woman wearing blue

Woman getting married soon

SCRIPT FOR BEAUTY SEARCH!

"Hi, do you mind if I ask you a quick question? My name is _____ and I am in a contest with my Mary Kay Team! I've been searching for you, because you have.....! Would you mind helping me with this? "

When she says "yes"...you say..."Thank you so much...have you had a chance to try the new Mary Kay SkinCare or Charcoal Mask? I would love to treat you to this and have you in my Portfolio." Exchange names and #'s! You've got this!