Sharing the Mary Kay Opportunity

LAYERING PROCESS

Who would you love to add to your MK Family? Layer the info, follow up, and keep it SIMPLEST!

NAME	Family Info. Why she needs MK? What will she bring to MK?	Tried Product	Been a Hostess	Pink Packet of Info	Video or Hotline	Met for Coffee or Milkshakes	Attended Unit Event	Conference with Director