

Five Fun Facts about Mary Kay!

#1

There are no sales quotas or activity requirements. You decide your schedule, your activities & your goals. The only basic requirements is to place a bulk order once a year and love use and love our products. As you move up the career path, there are requirements to earn management levels and car status, but you choose when and if to move up and earn these great Mary Kay rewards!

#2

Mary Kay sets the RETAIL price for us between drug store and department store prices and then she discounts it to us to 50%! We save 50% when we buy for ourselves and gifts, and make 50% when we sell to others! Mary Kay did this to allow us to make great money in a short interval of time and build a thriving reorder business to support our families and fund our dreams!

#3

We are a DUAL-MARKETING company, not a multi-level. Simply explained that means there is only one retail and one wholesale and everyone in the company makes the same profit on the sale of our products.

Our company is PRODUCT-Based, and although there are commissions for team building, team building is not required, and these commissions come directly from the company!

#4

There are absolutely no territories within the United States, including Puerto Rico, Guam, and the Virgin Islands! You can sell, ship, share and recruit anywhere in the US! No worries if you move, travel, or have family in other states!

#5

Mary Kay Ash based her company on principles of kindness and the go-give spirit, as well as a balance of faith, family and career. She wanted our faith and our family to be the forefront of our lives, and designed her company to allow us to balance our work time around our other priorities.