



MARY KAY 1002

**9-13% COMMISSION ON
TEAM MEMBER ORDERS**

**BIG
BUCKS**

Suzie Consultant
123 Bumble Bee Dr.
Dallas, TX

Mary Kay Ash

FINANCES

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- » **50%** profit on everything we sell. Buy it from the company for \$1 and sell it for \$2
- » **Highest Commission** in any direct Selling Company
- » **Commissions on Team Members** paid to us from Mary Kay Cosmetics profits and not from our Team Members - Dual Marketing. Not MLM or Pyramid.
- » **Selling a consumable product** - customers wash off their faces and need new products every 3-6 months
- » **Part-Time Consultants** make on average an additional \$5000 - \$25,000 a year
- » **As a Sales Director** = \$5,000 - \$25,000 a month (Mentors of Consultants)
- » **NSDs** = \$10,000 to \$75,000 a month and continues to grow each year (leaders of leaders)



FRIENDS, FUN & FRIVOLOUS

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» **Frivolous** - All the things you hear about like the Diamond Rings, Vacations, Excursions and Cars!

» **Fun** - Relationships, Energy & Joy

“Life will put wrinkles on a woman’s face, but lack of joy will put wrinkles of a woman’s soul.”

» **Friends** - The women in our company are mentally healthy and emotionally stable!

When you’re “Others-Focused” you’re not thinking about what you’re lacking or negativity. Having friends of that quality is a gift! They challenge you to be your best and to be a better you!



FREEDOM & FLEXIBILITY

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- » Design your own life
- » Make your own schedule
- » Calling your own shots
- » Creating a legacy that you build for you, your family & all the women who come along with you



FOUNDATIONAL GROWTH

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» If you had 10 times more self-confidence, what would your life look like right now?

The more confident we are the more and greater things we can do, and with that growth the things that we are able to accomplish are endless! Other people's beliefs in us is heightened when we are confident in ourselves!